

# JACKSON STATE UNIVERSITY CAREER SERVICES CENTER

## Isaiah Washington



**Major:** Finance

**Graduation Date:** April 2018

**Hometown:** Stone Mountain, GA

**Position:**

Branch Analyst

**Organization Name & Location:**

Morgan Stanley Wealth Management  
Milwaukee, WI

**How Has The Career Services Center Helped You?**

The Career Service Center has done an amazing job with providing me with the tools to improve my interview etiquette, communication skills, and also, assisted me in expanding my network within different companies which lead to me receiving multiple job interviews. To "top it off" I was provided mentoring and encouragement when I felt that I was doubtful in my success.

**Advice For Other Students:**

When it comes to interviewing/ job hunting you have to understand that the first 10 interviews might end in denial emails or a phone call discussing how they found "someone who was more applicable for the position." You have to persevere and fight for your GREATNESS! Take the losses you receive, mark it down as another growth experience and keep it moving.

**Career Goals:**

While working with Morgan Stanley I plan to receive my CFP (Certified Financial Planner) and become a financial planner within our sports and entertainment sector. Also, I would like to establish my own restaurant when I generate the means to do so, turn it into a franchise, and create a franchise that is successful and predominantly Black owned.